



HARVY500 Delivers More Value than Hand-Picking



HARVY500 RESULTS IN MORE REVENUE PER 330,693 LB HARVEST

+USD \$174,863

**HARVY500
\$624,003**

vs \$449,140 Hand-Picking

ONE HARVEST. TWO METHODS

REVENUE POTENTIAL	HARVY500	HAND-PICKING
Revenue after Quality and Loss Assumptions	\$711,829	\$806,361
Total Harvest Costs	\$87,826	\$357,221
Net Revenue Potential	\$624,003	\$449,140
Total Harvest Cost per Lb	\$0.27	\$1.08

HARVEST EFFICIENCY & LABOR SAVINGS



INCREASED SAVINGS FROM LOWER TOTAL HARVEST COSTS

+USD \$269,395

HARVY500 \$87,826 vs \$357,221 Hand-Picking

ADDITIONAL UPSIDE NOT PRICED IN CALCULATION

- Recruiting and labor availability
- Accommodation and transport
- Crew supervision and administration
- Rising picking rates



75%

**LOWER TOTAL
HARVEST COST
\$/LB**

HARVY500 \$.027/lb
vs Hand-Picking \$1.08/lb



99%

**LESS DEPENDENCE
ON HAND-PICKING
LB/HR**

HARVY500 224 Hours (1477 lb/hr)
vs Hand-Picking 15,000 Aggregate Hours



HARVY500 CALCULATION BASIS

330,693 lbs | \$2.63/lb first class | \$.50/lb second class | \$1.05/lb hand-picking
\$425,000 purchase price, 7-year depreciation, \$69,700 residual value with \$5,800 annual maintenance.